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557 Route 23 South • Wayne, New Jersey 07470 • Telephone (973) 672-1800 • Fax (973) 677-1824

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January 25, 2014

Attn: Florence Block, Executive Director

U.S. Green Building Council, NJ Chapter  
14 Maple Avenue, Suite 201  
Morristown, New Jersey 07960

**RE: USGBC, NJ Educational Grant Funded LEED and Sustainability Training**

To Ms. Florence Block:

I am writing today to express my satisfaction with the USGBC, NJ Educational Grant Training. Over the last few years, the USGBC, NJ's Skills & Recovery4Jersey Grant provided the funding for LEED and Sustainability training to our employees. The professors were extremely qualified and experienced and they taught each class at our office, which was very convenient.

Over the last eight (8) years, Donnelly Industries, Inc. has pursued an aggressive Sustainability program, in which we have transformed our business into one of the Tri-State area's premier green builders. This evolution has provided us with a tremendous competitive advantage and has allowed our company to grow and hire more people even through the recession. Continuing education for our employees was, and still is, a necessity in order to remain at the cutting edge of the construction industry.

Should the USGBC, NJ receive more grant funding from the NJ DOL, we will absolutely continue to participate in these training programs. Please do let me know when we can schedule the next training course.

Sincerely,

A handwritten signature in blue ink, appearing to read "RJ Donnelly", is written over a light blue horizontal line.

RJ Donnelly, LEED AP BD+C, CRM  
President



# LANGAN

22 July 2014

Ms. Florence Block, Executive Director  
New Jersey Chapter of the United States Green Building Council  
14 Maple Avenue, Suite 201  
Morristown, New Jersey 07960

**RE: Letter of Support  
New Jersey DOL Grant**

Dear Ms. Block:

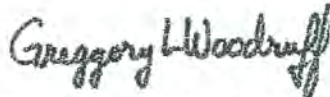
Langan Engineering and Environmental Services (Langan) is pleased to provide this letter in support of the grant training the United States Green Building Council New Jersey Chapter (USGBC NJ) has offered to our employees in the recent past. We have always enjoyed our relationship with the chapter's initiatives and the educational offerings that you are able to provide are no exception.

Langan takes great pride in its overall professional development program and the sustainability training that we have been able to create is made more impressive through the USGBC NJ courses. Our employees consistently comment that part of their satisfaction in working here is based partly in the multi-disciplinary training offerings that are made possible here. While the sustainability ethic has been strong at Langan for some time, it has been sharpened and expanded as a result of the training opportunities offered by the USGBC NJ training courses.

Within the last month, we had approximately 35 employees receive exam preparation for the LEED Green Associate exam. I have received confirmation that ten of those individuals have already been able to schedule and pass the exam.

Please do not hesitate to contact us and let us know how Langan might be able to assist this valuable program moving forward.

Sincerely,  
**Langan Engineering and Environmental Services, Inc.**



Gregg Woodruff, PP, AICP, LEED-AP BD+C  
Senior Project Manager  
USGBC NJ Board of Directors

Tracey Kasper  
VP of Project Management

[tracey.kasper@avisonyoung.com](mailto:tracey.kasper@avisonyoung.com)

Avison Young  
1120 Headquarters Plaza  
West Tower, 4th Floor  
Morristown, NJ 07960

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Intelligent  
Real Estate Solutions

October 17, 2014

Florence Block, LEED GA

Executive Director USGBC NJ

Dear Florence, I wanted to thank you on behalf of Avison Young for including us in the grant for the LEED and Sustainability training.

It is important to our firm to have LEED accredited personnel in order to be able to provide our clients and their projects with LEED expertise as part of their team as well as to provide us with a competitive edge in marketing our organization.

In the current business environment it is challenging to fund all of the important functions and educational efforts, and this program allowed for us to provide our staff with the opportunity to become LEED accredited.

We appreciate all of your efforts and I look forward to seeing you at the upcoming USGBC Gala.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Tracey Kasper', written over a light blue horizontal line.

Tracey Kasper, LEED AP

Vice President of Project Management

Avison Young

*Founded in 1978, Avison Young is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 1000 real estate professionals in 37 offices across Canada and the U.S. The company provides value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-residential properties.*

# WYNDHAM WORLDWIDE

November 24, 2014

Ms. Florence Block, Executive Director  
New Jersey Chapter of the United States Green Building Council  
14 Maple Avenue, Suite 201  
Morristown, New Jersey 07960

Re: Letter of Support  
New Jersey DOL Grant

Dear Ms. Block,

Wyndham Worldwide is happy to provide this letter in support of the grant training the United States Green Building Council New Jersey Chapter (USGBC NJ) has offered to our employees in the recent past. Wyndham has always been supportive of the chapter's initiatives, as they align directly with our core values.

At Wyndham Worldwide, sustainability is one of our top five strategic priorities and sustainability training is essential to ensuring the support of our associates in this endeavor. Through our partnership with the USGBC NJ we have been able to provide valuable sustainability education that relates directly to specific job functions, making it immediately applicable. The feedback from these courses has been overwhelmingly positive.

To date this year, we have had 22 - department based sustainability courses which provided LEED Exam preparation as well integrated into the content. The majority of the classes brought in between 12-15 people each, while average number of trainees was 20-25. The courses were attended by both Wyndham Worldwide employees as consortium members and open to other associated USGBC NJ consortium member companies.

Please let us know how Wyndham can assist in the continuation of this program.

Sincerely,



Faith Taylor  
Senior Vice President, Sustainability and Innovation  
Wyndham Worldwide

To: Florence Block <executivedirector@usgbcnj.org>  
Subject: Letter of Support for the USGBC NJ Training Grants  
From: David De Vos <david.devos@prudential.com> Date:  
January 24, 2014 at 5:15:36 PM EST

Dear Florence,

I would like to express my gratitude to you and your team for the LEED Green Associate training provided to Prudential Real Estate Investors. We were a recipient of the USGBC NJ's Skills and Recovery4Jersey Grants which helped us train approximately 30 Prudential colleagues.

The training aligned with our corporate strategy to provide green building education to our colleagues. As a manager of a large real estate portfolio, we feel green building training is important and valuable to our staff's development and helps to operate buildings more efficiently, reduce the environmental impact of buildings and improve the financial returns for our investors.

Prior to engaging with the USGBC NJ, we established the following criteria for green building training:

- Improve the awareness of the connection between sustainability and improved building performance.
- Identify the opportunities and the risks associated with energy, water and waste.
- Communicate effectively with colleagues, consultants and other stakeholders.
- Demonstrate Prudential Real Estate Investors is engaged in and understands the concepts of sustainability to our stakeholders.

The USGBC NJ training provided to us as a result of the Skills and Recovery4Jersey Grant not only met the criteria above, but exceeded our expectations. The high quality of the program and the in-depth, practical knowledge of the instructor made the program a success.

We strongly support a grant extension for the USGBC NJ. If granted, Prudential Real Estate Investors would then follow up with additional training.

Best regards,

David DeVos A.I.A., LEED A.P.  
V.P., Global Director of Sustainability  
Prudential Real Estate Investors  
7 Giralda Farms  
Madison, NJ 07940 USA



September 22, 2014

USGBC NJ  
14 Maple Avenue  
Suite 201  
Morristown, NJ 07920

Att: Florence Block, Executive Director

Hi, Florence,

The Store Development team of Whole Foods Market, Northeast Region received LEED training from the USGBC New Jersey Chapter in the spring of 2013. With the knowledge gained from the trainings, some of the team members have pursued their LEED credentials and enhanced the company's overall knowledge of the integrative design process. Whole Foods Market is proud to have many LEED certified buildings, but this training enriched our ability to document effectively. As a result, the company will be exploring even more opportunities to certify.

The trainings that we received also opened a dialogue with the USGBC that has encouraged us to further incorporate LEED trainings into our employee development process. We appreciate the USGBC New Jersey Chapter for their assistance in this.

Thanks so much for this partnership,

A handwritten signature in black ink, appearing to read "Jaime Mitchell".

Jaime Mitchell

Associate Coordinator of Construction

Whole Foods Market, Northeast Region